



ILLINOIS REALTORS®

LICENSING & TRAINING CENTER

Presented by: Illinois Chapter of the REALTORS® Land Institute in conjunction with Central Illinois Board of REALTORS®

PROPERTY TAXES IN ILLINOIS

Course #: FI 1104 / Lic#56400356

Course Description: 3 Elective Hours - Property taxes in Illinois are an important component in the process of selling, buying and owning real property. Real estate licensees should have a working knowledge of how taxes are prepared, extended, billed and collected. This is important information that should be conveyed to their clients.

Course Date: March 26, 2025

Course Time: 9 am – 4:00 pm

Course Location: Doubletree by Hilton, 10 Brickyard Drive, Bloomington, IL

FARM BROKERAGE / FARM MANAGEMENT

Course #: FM 802 / Lic#564003251

Course Description: 3 Elective Hours - This course is an introduction to the basic principles and concepts involved in farm brokerage and farm property management. The course will cover the issues of farm brokerage in listing and selling farm properties including an open discussion of productivity, lease termination, government programs, recreational opportunities, market trends and more. In addition, this course will provide a current discussion of market trends, types of farm leases, protection of the landowner's assets and more. The purpose is to provide real estate licensees a better understanding of farm brokerage and farm management in an interactive format. Like other real estate niches, farm brokerage can be rewarding, but nuanced and the licensee must have the expertise to best represent their clients.

Cost: \$160 OR \$80 per course
Fee includes Breaks and Luncheon
Make checks payable to: RLI

Instructor: Norm Willoughby

Email: NORM@CIBMLS.COM

Phone: 217-428-4321

REGISTRATION

Name: _____ NRDS or License #: _____

Business Address: _____

City/State _____ Zip: _____

Email: _____ Phone: _____

If you require special accommodation due to a disability, please describe the accommodation(s) requested: _____

Payment type: Check Credit/Debit: Visa Mastercard Discover Amex

Account #: _____ Expires: _____ Security Code: _____

Signature: _____