



ILLINOIS REALTORS®

LICENSING & TRAINING CENTER

Presented by: Central Illinois Board of Realtors®

Course Date: March 7, 2025

ISSUES AND PROCESSES IN DIFFICULT REAL ESTATE TRANSACTIONS

Course #: RB 740 / Lic#564003791

Course Description: 3 Elective Hours - Real estate licensees are often involved in difficult real estate transactions and should know and understand those issues and processes. This course will provide information on common and uncommon issues and processes that arise in transactions that require additional understanding and work from not only the real estate broker, but also from title companies, attorneys and lenders. Topics covered in this course include closing procedures, title insurance, foreclosures and other issues and processes in closing a difficult real estate transaction.

Course Time: 9 am – 3:30 pm

Course Location: Yoder's Kitchen, Arthur, Illinois

ELEMENTS OF A CONTRACT

Course #: RB 746 / Lic#564003122

Course Description: 3 Elective Hours - Although the actual contracts and riders may change from one area to another, the concepts and elements involved in sound contract writing do not. This course is designed to cover the elements inherent in all real estate contracts and how the agents' knowledge impacts their clients, as well as explore the most recent concerns regarding contract preparation.

Instructor: Norm Willoughby

Cost: \$90 for CIBR Members
\$100 for Non-Members

Make checks payable to: Central Illinois BOR

Email: Paul@CIBR.REALTOR

Phone: 217-428-4321

REGISTRATION

Name: _____ NRDS or License #: _____

Business Address: _____

City/State _____ Zip: _____

Email: _____ Phone: _____

If you require special accommodations due to a disability, please describe the accommodation(s) requested: _____

Payment type: Check Credit/Debit Visa Mastercard Discover Amex

Account #: _____ Expires: _____ Security Code: _____

Signature: _____