



**ILLINOIS
REALTORS®**
LICENSING &
TRAINING CENTER

Presented by: Central Illinois Board of Realtors®

Course Date: Feb 26 & 27, 2025

Course #: BME 1804 / Lic#564003332

Course Time: 9 am – 3:30 pm

Course Description: The 2024-2025 Broker Management CE course is written by REALTORS® for REALTORS® and has been updated to cover the latest issues with tips and strategies to run your brokerage/business. Topics include navigating the new normal post settlement, updating company policy, risk management systems, designated managing broker responsibilities, fair housing concerns, negotiating strategies, escrow issues, and conflict resolution escalation resources.

Course Location: Yoder's Country Kitchen, 1195 E Columbia St, Arthur, IL 61911

Cost: \$125 for CIBR Members
\$150 for Non-Members

Instructor: Norm Willoughby

Coffee, Breakfast Pastries, & Lunch included both days.

Make checks payable
to: Central Illinois BOR

Email:
Paul@CIBR.REALTOR

Phone: 217-428-4321

REGISTRATION

Name: _____ NRDS or
License #:

Business
Address: _____

City/State _____ Zip: _____

Email: _____ Phone: _____

If you require special accommodations due to a disability, please describe the accommodation(s) requested:

Payment type: Check Credit/Debit: Visa Mastercard Discover Amex

Account #: _____ Expires: _____ Security
Code: _____

Signature: _____