

Sponsored by Illinois REALTORS® & Heartland REALTOR® Organization 6 Hours of Elective Illinois CE Credit



# FEB. 28, 2024 · 8:30AM - 4PM

## In Person at Heartland REALTOR® Organization 405 E Congress Pkwy, Crystal Lake, IL 60014



### In just 1-day, you'll be equipped to:

- Confidently explain key pieces of the loan origination process
- Provide guidance on **navigating mortgage applications** & alternative **financing options** for all types of buyers
- How to address low credit scores & appraisals



## Instructor: Chris Read

*CR Strategies* CRB, CRS, GRI, ABR, ABMR, CIPS, SFR, BPOR, SRS, AHWD, SRES, C-RETS, HFR, C2EX ENDORSED **REGISTER NOW** 

- · Phone: 815-459-0600
- · Email: info@HeartlandRO.com
- Online (HRO members only): <u>bit.ly/hro-members-education-reg</u>

#### Registration deadline: Monday, 2/26/24.

NATIONAL ASSOCIATION OF REALTORS® OFFICIAL CERTIFICATION

Once the course is completed, there is a one-time certification fee of \$89. This course counts toward the ABR<sup>®</sup> Designation.

If you have any disabilities that require special accommodation, please identify those special needs: