The Illinois REALTORS® Leadership Development program is a valuable opportunity to discover your strengths and unlock your potential.

The program is designed to identify and train REALTOR® members who have the interest, aptitude, and potential to lead the association as a committee chair or elected officer at the local or state level. The program is limited to twelve (12) new participants each year.

The highlight of the program for me was working alongside members from the entire state and developing meaningful relationships.

I now have more tools and resources to better serve my clients, community, and association.

The program was a crucial step in helping me identify and expand my leadership skills.

APPLY TODAY!
www.IllinoisRealtors.org/LeadershipDevelopment
PROGRAM MODULES

Illinois REALTORS® Leadership Development program participants meet at Illinois REALTORS® Plaza in Springfield for eight sessions held over a period of four months. The curriculum addresses different facets of REALTOR® association leadership.

ASSOCIATION GOVERNANCE, MANAGEMENT AND GENERAL COMMITTEES
Understand the framework required to build and maintain a strong association. Learn about key roles, leadership philosophies, procedures and organizational standards.

CONDUCTING EFFECTIVE MEETINGS
Learn best practices for preparing for, participating in and leading meetings.

PUBLIC POLICY AND POLITICAL INVOLVEMENT
Advance your knowledge of grassroots activism, the REALTOR® Party, Illinois REALTORS® lobbying efforts and the role Governmental Affairs Directors play in the political landscape.

LOBBY DAY
Attend a legislative briefing with 700+ REALTORS® and get a close-up view of government in action.

SPOKESPERSON MEDIA TRAINING
Master the skills you need to communicate effectively on camera.

INTERVIEW TECHNIQUES
Develop practical interviewing skills through a combination of group workshop and individual mentoring sessions.

ETHICAL DECISION-MAKING
Participate in a scenario-based discussion of ethical decision-making and standards of behavior that define ethical choices.

FINAL PROJECT PRESENTATION

LEADERSHIP TRAINING ACADEMY (held biennially)
Practice leadership and team-building skills in a two-day interactive workshop.

Participation is for self-improvement and personal development, and neither projects nor guarantees preferential treatment by the Nominating Committee should an individual decide to pursue state elected office.

www.IllinoisRealtors.org/LeadershipDevelopment
APPLY TODAY!