



ILLINOIS REALTORS®
**GLOBAL
BUSINESS
COUNCIL**

**ILLINOIS REALTORS®
Global Business Forum**

January 23, 2019

10:00 – 11:30 AM

January Public Policy, East Peoria, IL

Agenda

- 1) **Call to Order – Maurice Hampton, CIPS Chair** (H) – Denotes Handout
- 2) **Approval of the October 2018 Minutes – Maurice Hampton, CIPS (H)**
- 3) **Global Business Council Update**
 - a. Local Council Updates (trade missions, CIPs classes, events, etc.)
 - i. Mainstreet (Donna Wilson)
 - ii. Chicago (Jakeeva Lee)
 - iii. NICAR (Evie Caprel/Paul Martis)
 - b. NAR Liaisons
 - i. Global Business Council Forum – Maurice Hampton
 - ii. Global Ambassadors
- 4) **Guest Speakers – Maurice Hampton, CIPS - Moderator**
 - a. **Matthew Bragg, Director of Data and Policy, Illinois Science and Technology Coalition**
[Matthew Bragg, Bio](#)
[Innovation Index Report](#)
Presenting the Illinois Innovation Index and ranking of STEM talent in Illinois. Will discuss international student component and demand for Illinois talent.
 - **Randon Gettys, Director of StartUps, Greater Peoria EDC**
[Randon Gettys, Bio](#)
Unveil plans for new Innovation Center and illustrate value of Innovation to local economy. Opportunity zone component to discussion included.
- 5) **Tools of the Trade Segment**
 - a. **Vito Zivoli, Managing Broker/Owner, USA Real Estate Ltd.**
[Vito Zivoli, Bio](#)
Brief tutorial on calculating gross rent multiplier and internal rate of return for foreign investors.
- 6) **Adjourn**