

ILLINOIS REALTORS® & NORTHWEST ILLINOIS ALLIANCE OF REALTORS®

Live CE Class Schedule for 2023/2024 Season

Schedule subject to change

The registration link can be found on the Calendar of Events at northwestillinoisalliance.realtor

April 18, 2024 | Rockford Office

Chris Read

Courses: 9:00-12:00P RD 911 (3)

Rebooting Seller strategies

1:00-4:00 RB 722 (3)

Rebooting Buyer Strategies & Conversations

April 18, 2024 | Rockford Office

Chris Read

Courses: RD 911: REBOOTING SELLER STRATEGIES & CONVERSATIONS (3 credits) - ELECTIVE

9:00-12:00P

564.003803

The Real Estate Industry is being challenged with numerous lawsuits. Consumers are questioning our value. This course focuses on “Rebooting” strategies when representing residential sellers, redrafting our conversations with our clients, being more transparent on Why, How, and What we do, and in general raise the bar on client service.

Courses: RB 722: REBOOTING BUYER STRATEGIES & CONVERSATIONS (3 credits) - ELECTIVE

1:00-4:00P

564.003819

Understanding the Code of Ethics and its requirements makes us better REALTORS®. This course will walk you through the articles of the Code that are most misunderstood and/or are most violated. Bringing the very best representation to our buyer and seller clients is our number one goal and following the Code can help you do that.

Class Location

NorthWest Illinois Alliance of REALTORS
1161 Tebala Blvd.
Rockford, IL 61108

2023/2024 Online Course Options

The IR/NWIAR School has available online courses for your continuing education needs.
To view these options go to:

<https://northwestillinoisalliance.realtor/online-courses/>

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